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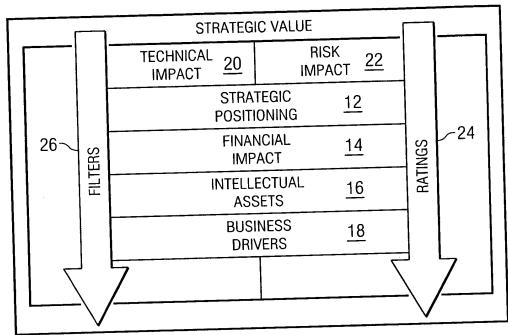
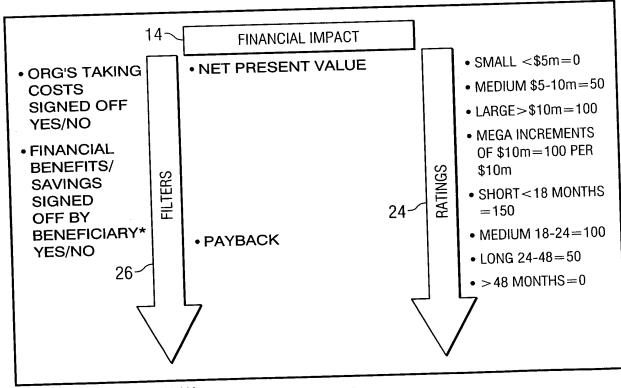
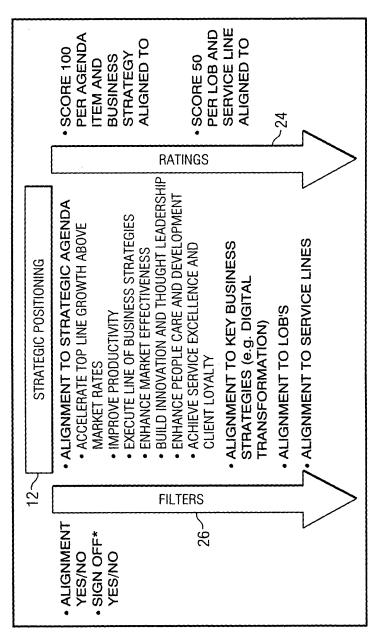


FIG. 1



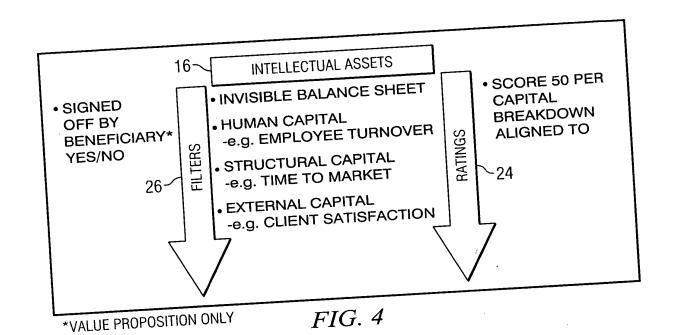
*VALUE PROPOSITION ONLY

FIG. 3

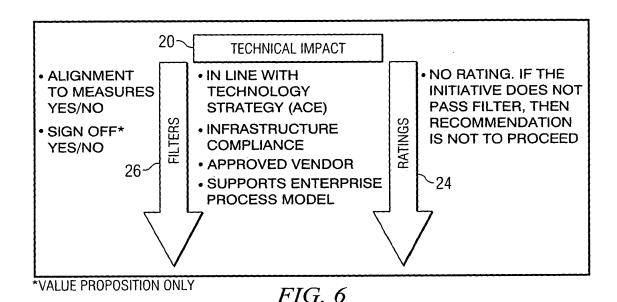


FIG

*VALUE PROPOSITION ONLY



BUSINESS DRIVERS 18~ SCORE 50 ALIGNMENT TO INVESTMENT PLAN PER DRIVER ALIGNMENT ALIGNMENT TO EPM **ALIGNED** TO DRIVER SUSTAINING BUSINESS RATINGS TO YES/NO CONTRACTUAL AGREEMENTS ALIGNMENT LEGAL COMMITMENTS TO MEASURES ~24 ALIGNMENT WITH MERGER/ YES/NO **ACQUISITION** SIGN OFF* YES/NO 26 FIG. 5 *VALUE PROPOSITION ONLY



22~ RISK • IS RISK • IMPACT TO CLIENT EDS SCORE POSITIVE **EVIDENT** (+) 200 FOR IMPACT ON QUALITY YES/NO **EXTERNAL CLIENT** FILTERS RATINGS MITIGATION PLANS • DISRUPTION TO • IS RISK SCORE NEGATIVE ONGOING INITIATIVES **ACCEPTED** (-) 200 FOR POOR AND CHANGE MANAGEMENT **PLANS** MITIGATED IMPLEMENTATION SIGN OFF* COMPLEXITY YES/NO 26 *VALUE PROPOSITION ONLY FIG. 7

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